



*Continental Western Group provides insurance solutions for small to mid-sized businesses throughout the Mid- and Mountain West.*

## The Continental Western Group Difference

A trusted partner in the Mid- and Mountain West since 1886, Continental Western Group offers a broad array of commercial products that meet the needs of small, main-street businesses, as well as larger, multi-location corporations.

For more than 125 years, we have lived and worked in communities alongside our customers. Our local presence provides us a hands-on understanding of the businesses we insure. Operating out of five regional offices, we employ underwriting, claims, loss control and agribusiness staff located in the cities and towns we serve. Based on 2014 Customer Satisfaction surveys, over 93% of policyholders awarded us a Superior rating for timeliness of claims handling, and would recommend Continental Western Group to other businesses for their insurance needs.

Our local presence, deep technical knowledge, and valued partnerships with our independent agents give us the competitive edge needed to provide tailored insurance solutions and superior service for our clients.

**MICHAEL G. CONNOR, CPCU**  
*President*

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## At A Glance



### INDUSTRIES WE SERVE

Agribusiness	Retail
Construction	Services
Fire Department and EMS Providers	Telecommunications
Light Manufacturing Offices	Transportation
Public Sector & Water Districts	Wholesale Distributors



### PRODUCTS

Commercial Auto	General Liability
Commercial Package	Motor Carrier
Cyber Liability	Property
Employment Practices Liability	Small Commercial Package
Excess Liability	Workers' Compensation



### GEOGRAPHY

Colorado	Missouri
Illinois	Nebraska
Indiana	North Dakota
Iowa	South Dakota
Kansas	Wisconsin
Michigan	Wyoming
Minnesota	



### DISTRIBUTION CHANNELS

Retailers





### AFFILIATIONS & MEMBERSHIPS

Insurance Federation of Minnesota  
Insurance Institute of America  
Iowa Insurance Guaranty Association  
Iowa Insurance Institute  
Licensed Independent Insurance Agents and Brokers  
National Association of Professional Insurance Agents  
Trusted Choice



### CONNECT WITH US

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# W. R. BERKLEY CORPORATION

## About W. R. Berkley Corporation

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Each of the operating units in the Berkley group participates in a niche market, requiring specialized knowledge about a territory or product. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest-caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.



## Insurance Companies

Acadia Insurance Company	Berkley Life and Health Insurance Company	Midwest Employers Casualty Company
Admiral Indemnity Company	Berkley National Insurance Company	Nautilus Insurance Company
Admiral Insurance Company	Berkley Regional Insurance Company	Preferred Employers Insurance Company
American Mining Insurance Company	Berkley Regional Specialty Insurance Company	Queen's Island Insurance Company, Ltd.
Berkley Argentina de Reaseguros S.A.	Carolina Casualty Insurance Company	Riverport Insurance Company
Berkley Assurance Company	Clermont Insurance Company	StarNet Insurance Company
Berkley Insurance Company	Continental Western Insurance Company	Syndicate 1967 at Lloyd's
Berkley International Aseguradora de Riesgos del Trabajo S.A.	Fireman's Insurance Company of Washington, D.C.	Tri-State Insurance Company of Minnesota
Berkley International do Brasil Seguros S.A.	Gemini Insurance Company	Union Insurance Company
Berkley International Seguros Colombia S.A.	Great Divide Insurance Company	Union Standard Lloyds
Berkley International Seguros S.A.	Key Risk Insurance Company	W. R. Berkley Europe AG
Berkley International Seguros S.A. (Uruguay)		W. R. Berkley Insurance (Europe), Limited

## W. R. Berkley Insurance Group Ratings

A+ (Superior) Financial Size Category XV by A.M. Best      A+ (Strong) by Standard & Poor's

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Products and services are provided by one or more insurance company subsidiaries of W. R. Berkley Corporation. Not all products and services are available in every jurisdiction, and the precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. Certain coverages may be provided through surplus lines insurance company subsidiaries of W. R. Berkley Corporation through licensed surplus lines brokers. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds.